

M&A opportunity — Owned assets and cash generation support the acquisition

Executive summary | 100% of share capital | indicative equity value of €12,5 M

Investment thesis

Business with over 40 years in the trade of premium hardwoods and derivatives, supported by a diversified customer base.

Greater Lisbon location, with more than 21,000 m² of owned facilities and an estimated €5.15M asset uplift, strengthening downside protection.

Base case: 5% annual growth, EBITDA above €1.0M in 2026 and net income above €1.0M in 2029.

Fragmented market with consolidation potential; key risks include imports, price volatility and logistics disruption.

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TRANSACTION

100%

of share capital

EQUITY VALUE

€12,5M

indicative value

VALUE RANGE

€11M–€14M

three methodologies

ASSETS

21,213 m²

owned facilities

OUTLOOK

+5% p.a.

EBITDA > €1.0M in 2026

Asset protection + cash generation + consolidation potential